



 力鵬企業股份有限公司
LI PENG ENTERPRISE CO., LTD

Code:1447

2018 CONFERENCE



Disclaimer Clause

LIBOLON

DISCLAIMER:

- ▲ This PPT encloses the info. of the company's internal and external data and includes the business performance, financial statement, and sales development.
- ▲ Lealea doesn't enclose any financial prediction. There might be variation or difference from actual situation if Q&A involves any predictive sales, industrial or financial matters. This is subject to the market demand & supply, price variation, competition, international economy, exchange rate or downstream/upperstream...etc.
- ▲ Company prospection in PPT is based on Lealea's point of view, and it may vary by time. Lealea is not responsible for any instant update nor reminder.

Agenda

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- 一. **Company Profile**
 - 二. **Production Capabilities**
 - 三. **Mani Production**
 - 四. **Performance**
 - 五. **Field Trend(SWOT)**
 - 六. **Solution**

LIBOLON

Company Profile

LIBOLON

- Established Year: 1975
- Paid-in Capital: NT91.45 billion
- Chairman : James Kuo
- Employees : 1343
- Date of Listing : 1992 (NO.1447)





Business philosophy

Diligence/ Integrity/ Initiative/ Innovation



LIBOLON

力麗、力鵬共同成立力寶龍品牌

LIBOLON is the first manufacturer in Taiwan received the GRS certification.

力鵬染紗廠成立
Knitting department was established.



Production Capabilities

尼龍總廠 Nylon 6 Polymerization & Spinning Plant

- ▶ 聚合 Polymerization process
5 Lines (生產線) 33,000 MT/Month (噸/月)
- ▶ New Polymerization capacity
L line (生產線) 15,000 MT/month (噸/月)
- ▶ 紡絲 Nylon 6 spinning plant (FDY& POY)
3,000 MT/Month (噸/月)

織布/染整廠 Weaving & dyeing Plant

楊梅織染總廠 Yan Mei Factory

- ▶ 染布機 Fabric Dyeing machine : 42 sets (台)
6 million yards/Month (600萬碼/月)
- ▶ 噴水織機 Water jet weaving machine : 285 sets (台)
2.25 million yards/Month (225萬碼/月)
- ▶ 染紗機 Yarn Dyeing machine : 13 sets (台)
250 MT/Month (250噸/月)

彰化織布廠 Changhua Factory

- ▶ 噴水織機及空氣織機 Water jet & Air jet weaving machine : 297 sets (台)
- ▶ 強撚機 Twisting machine : 62 sets (台)
- ▶ 漿紗機 Sizing machine : 6 sets (台)
- ▶ 產能 Capacity : 2.4 million yards/Month (240萬碼/月)

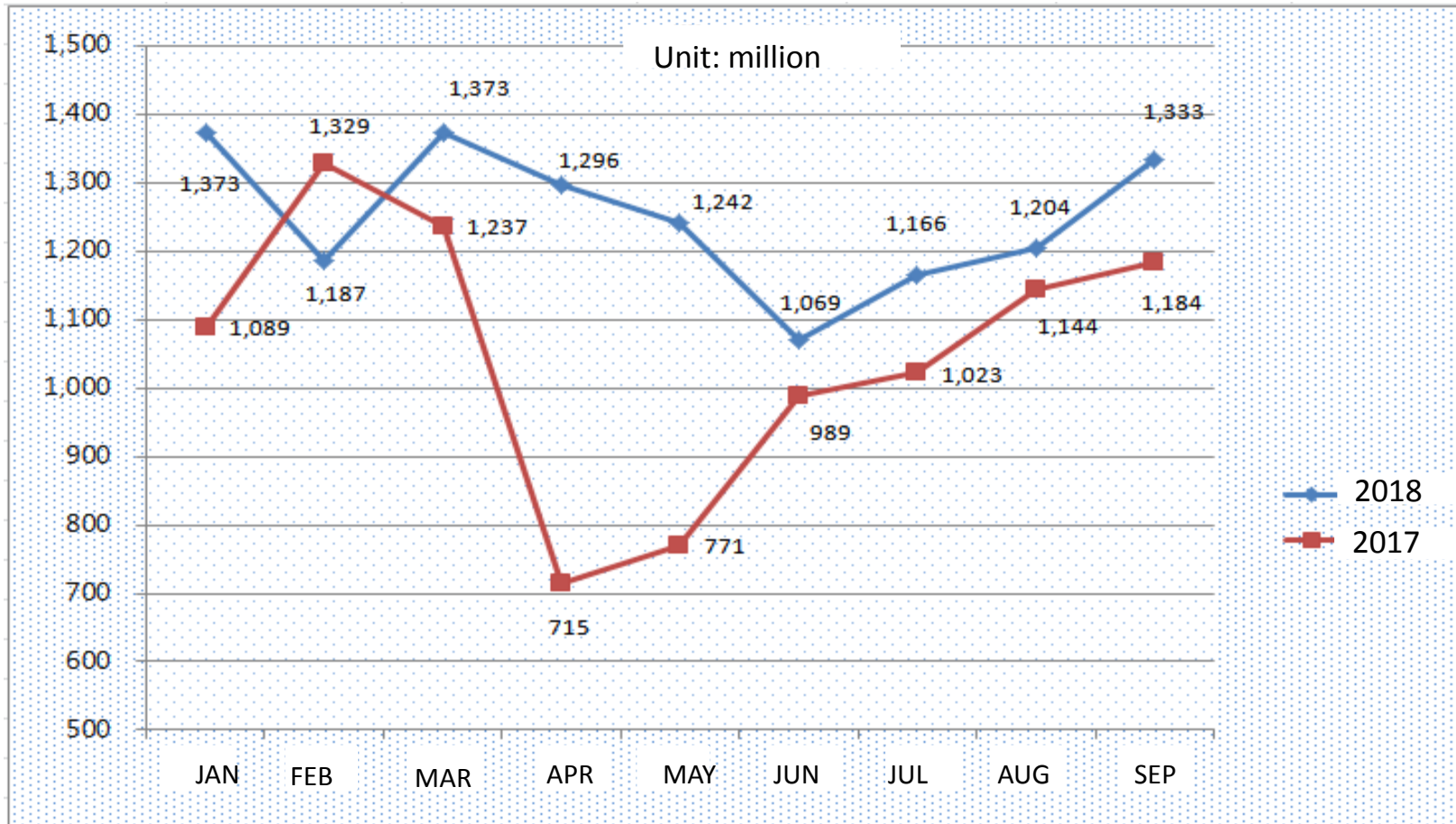
Performance

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Performance of Li Peng Enterprise				Unit: thousand
	2015	2016	2017	2018 (Jan to Sep)
Gross Sales	16,681,998	14,282,759	16,591,706	14,013,230
Gross Profit	387,535	656,792	888,618	684,846
Operating Expenses	629,838	665,525	708,455	545,137
Operating Income	(242,303)	(8,733)	180,163	139,709
Total Non-Op.Income	292,882	(36,607)	(430,891)	402,803
Pre-Tax Income	50,579	(45,340)	(250,728)	542,512
Income Tax Expense	4,389	16,484	(64,235)	56,736
Net Income	46,190	(61,824)	(186,493)	485,776
Earning Per Share	0.02	(0.10)	(0.21)	0.53
Gross Profit Rate	2.32%	4.60%	5.36%	4.89%
Operating Income Rate	(1.45%)	(0.06%)	1.09%	1.00%
ROE	0.43%	(0.58%)	(1.75%)	4.41%

Li Peng Nylon Business Revenue Trend

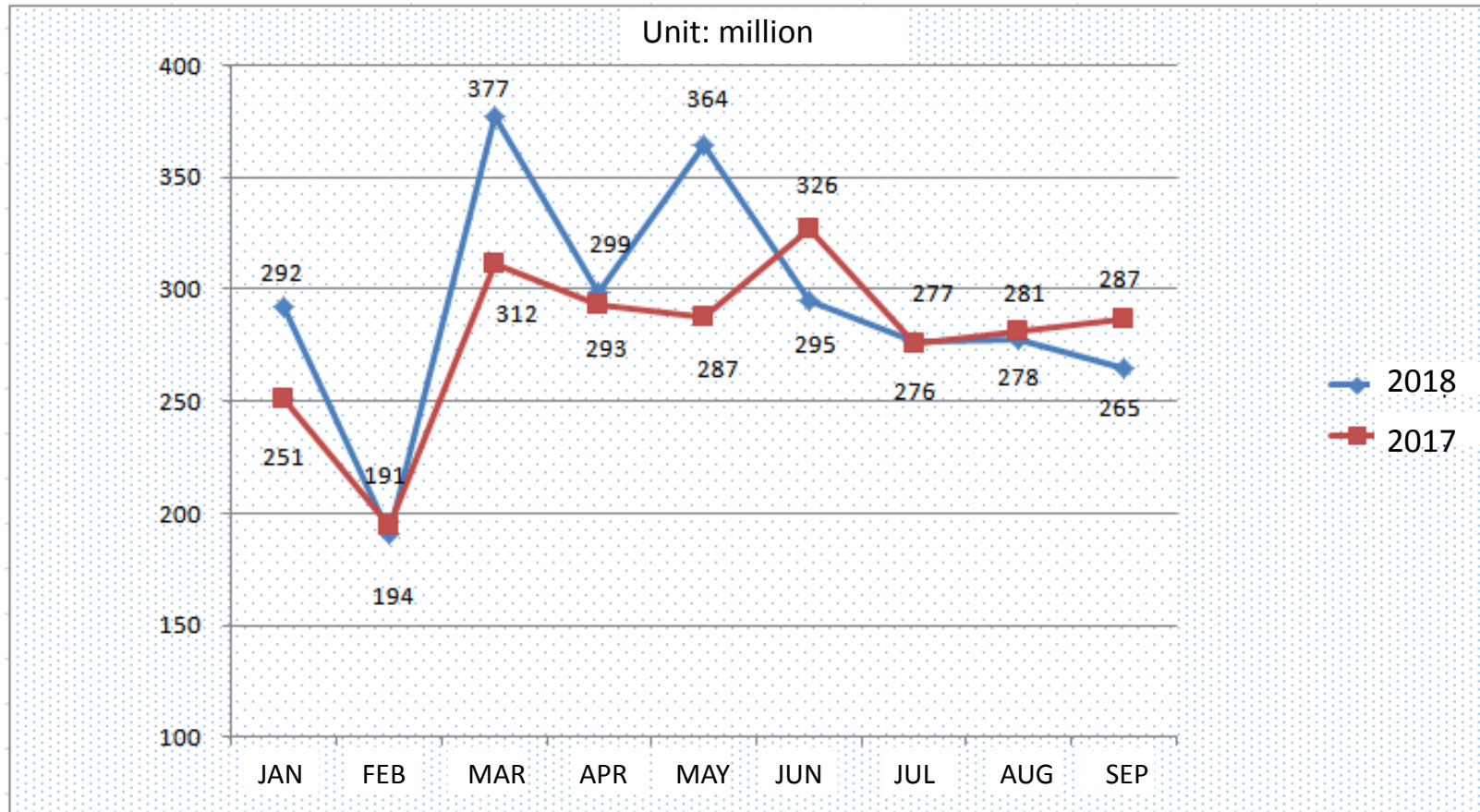
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Unit: million	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	TOTAL
2018	1,373	1,187	1,373	1,296	1,242	1,069	1,166	1,204	1,333	11,243
2017	1,089	1,329	1,237	715	771	989	1,023	1,144	1,184	9,481

Li Peng High End Textile Business Revenue Trend

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Unit: million	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	TOTAL
2018	292	191	377	299	364	295	277	278	265	2,638
2017	251	194	312	293	287	326	276	281	287	2,508

Main Product

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1. Nylon 6 Chips (SD 、 FD 、 BR), Engineering Plastic Chips 、
Nylon 6 Yarn(POY 、 FDY)
2. Fabric (Garment 72% 、 Home textile 26% 、 Other2%)
3. Yarn Dye
4. Piece Dye



Fabric Sales


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1. Turnover Comparison(Q1-Q3) :

2017(NT\$ 2.51 billion) / 2018(NT\$ 2.64 billion)

2. Main Sales market : Europe. Middle East, USA

3. Main Sales Brand :   

4. New developed brands in 3-year :   

5. Product classification and Sales ratio :

Garment 72.3%, Home Textile 26.8%

6. US-China Trade war is not much influenced to Fabric and Dyeing(LP), and urgent orders can return to Taiwan

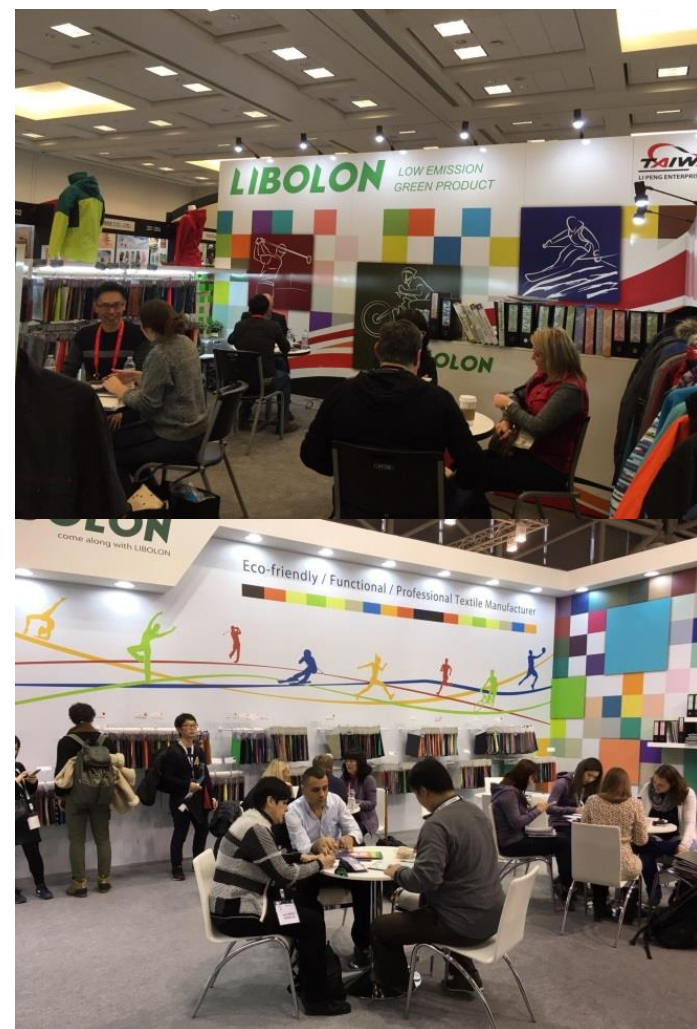
7. Prospect :

Eastern Europe and US outdoor markets will grow by 15%

ANNUAL EXHIBITION

LIBOLON

No.	Exhibition	Date	Location
1	Performance Day 4月歐洲拓銷團	4月	慕尼黑
2	Intertextile Pavilion 深圳展	7月	深圳
3	Funcional Fabric Fair紐約機能性布料展	7月	紐約
4	Outdoor Retailer 美國夏季戶外用品展	7月	丹佛
5	Sourcing at Magic show S/F 拉斯維加斯展	8月	拉斯維加斯
6	Intertextile Shanghai Hometextile 上海傢飾展	8月	上海
7	Texworld Paris 秋季巴黎展	9月	巴黎
8	TITAS台北紡織展	10月	台灣
9	Performance Day 11月歐洲拓銷團	11月	慕尼黑
10	Japantex 日本東京家飾展	11月	東京
11	2020 Heimtextil 德國法蘭克福家用紡織品展	1月	法蘭克福
12	2020 ISPO Winter 德國慕尼黑運動用品展	2月	慕尼黑



Core Value Product

NylonPlus[®] Inhouse Recycled Nylon System



Inhouse Recycled Polyester System



Brand customer

Europe			Usa			Asia
	ARKET	bagrotter				
		COS		bluesmart		
		DIDRIKSONS1913 Grundskuld SWEDEN				
						
				L.L.Bean		
					PERRY ELLIS	
		stadium		TOAD&CO	TIMBUK2 SAN FRANCISCO	
						
						

Oceania

Industry Trend

LIBOLON

-- Strengths --

1. Advantage of vertical integration from Polymerization, Spinning, Texturing, Weaving/Knitting, Dyeing and Distribution with rapid R&D production.
2. Long-term fabric sales with every Garment brand and its annual growth is about 15%.
3. The small and medium-sized dyeing plants are eliminated in domestic market and the commissioning dyeing volume is increased.
4. New production plant in Indonesia and flexible shipping to different markets.

Industry Trend

LIBOLON

-- Weaknesses --

1. Regular Specifications of Nylon6 Chip and Yarn are in the competition to China low price policy
2. Domestic ecology is strictly regulated and the cost of labor adjustment is increased gradually
3. The ordinary fabric in mass production is expanding in South-Asian countries and the conversion fee is hardly increased
4. CPL price is fluctuated unstably, risk increase, limited supply
5. Tariff barrier

Solution

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1. To distribute the sales of ordinary Nylon6 Chip into different markets and increase the development of EP Chip
(New production line is under consideration)
2. Increase the sales of Home Textile and Functional Fabric
(Current ratio is 25%)
3. New purchase of Weaving machine(3.6m width) and its application is to increase the high-value products
4. To expand Productivity 4.0 and enhance Production Efficiency and Quality Control



Q&A

