



 力鵬企業股份有限公司  
LI PENG ENTERPRISE CO., LTD

code:1447

106年法人說明會



# Disclaimer Clause

**LIBOLON**

- DISCLAIMER:
- This PPT encloses the info. of the company's internal and external data and includes the business performance, financial statement, and sales development.
- Lealea doesn't enclose any financial prediction. There might be variation or difference from actual situation if Q&A involves any predictive sales, industrial or financial matters. This is subject to the market demand & supply, price variation, competition, international economy, exchange rate or downstream/upperstream...etc.
- Company prospection in PPT is based on Lealea's point of view, and it may vary by time. Lealea is not responsible for any instant update nor reminder.

# Agenda

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- 一. **Company Profile**
  - 二. **Production Capabilities**
  - 三. **Core Value Product**
  - 四. **Revenue**
  - 五. **Field Trend(SWOT)**
  - 六. **Solution**

***LIBOLON***

# Company Profile

**LIBOLON**

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Established Year:	1975
Paid-in Capital:	NT91.45 billion
Chairman :	James Kuo
Employees :	1343
Date of Listing :	1990 (NO.1447)

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# Business philosophy

## Diligence/ Integrity/ Initiative/ Innovation



## 尼龍總廠 Nylon 6 Polymerization & Spinning Plant

- ▶ 聚合 Polymerization process  
5 Lines (生產線) 33,000 MT/Month (噸/月)
- ▶ New Polymerization capacity  
L line (生產線) 15,000 MT/month (噸/月)
- ▶ 紡絲 Nylon 6 spinning plant (FDY& POY)  
3,000 MT/Month (噸/月)

## 織布/染整廠 Weaving & dyeing Plant

### 楊梅織染總廠 Yan Mei Factory

- ▶ 染布機 Fabric Dyeing machine : 42 sets (台)  
6 million yards/Month (600萬碼/月)
- ▶ 噴水織機 Water jet weaving machine : 285 sets (台)  
2.25 million yards/Month (225萬碼/月)
- ▶ 染紗機 Yarn Dyeing machine : 13 sets (台)  
250 MT/Month (250噸/月)

### 彰化織布廠 Changhua Factory

- ▶ 噴水織機及空氣織機 Water jet & Air jet weaving machine : 297 sets (台)
- ▶ 強撚機 Twisting machine : 62 sets (台)
- ▶ 漿紗機 Sizing machine : 6 sets (台)
- ▶ 產能 Capacity : 2.4 million yards/Month (240萬碼/月)

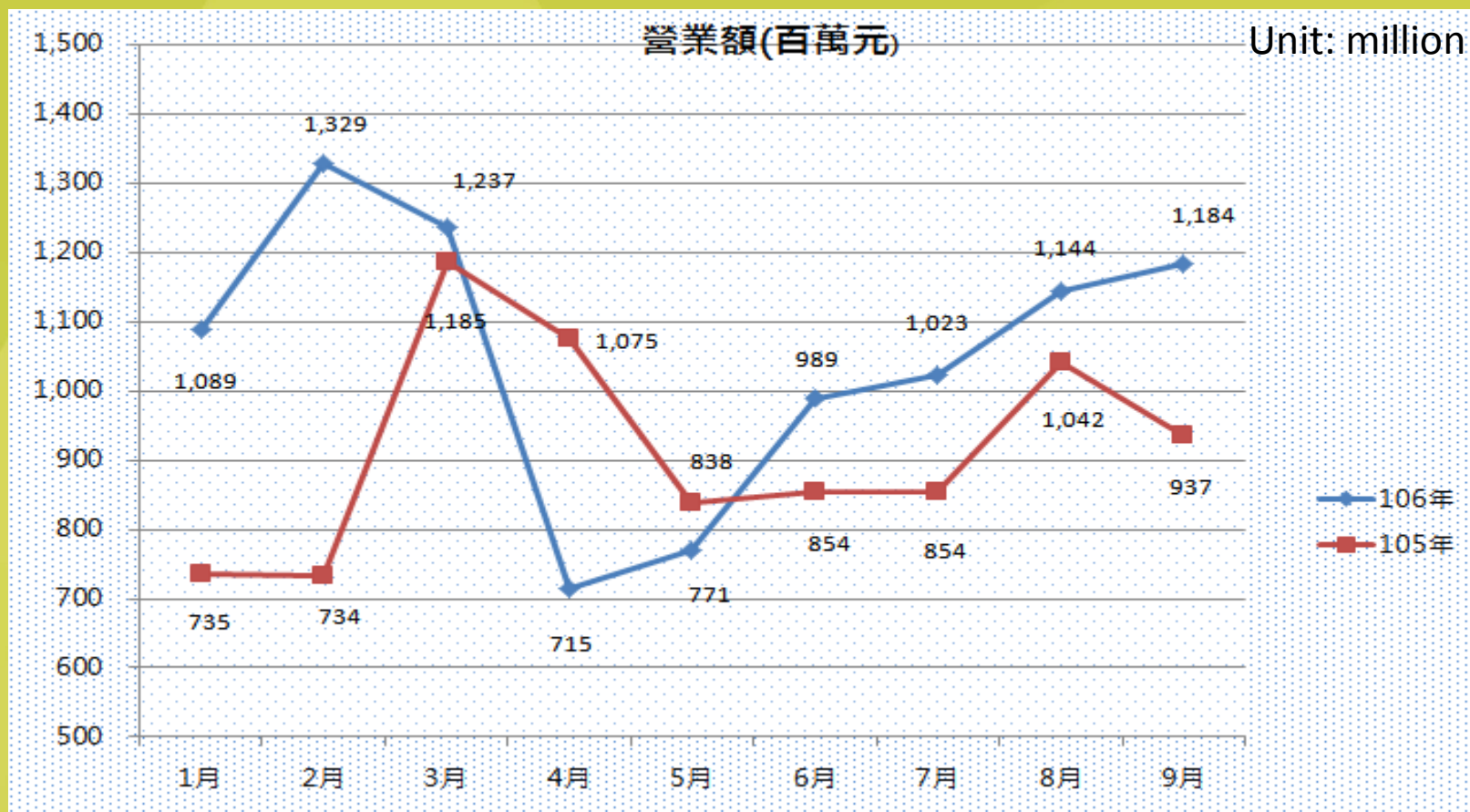
# Revenue

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Performance of Li Peng Enterprise				Unit: thousand
	103	104	105	106 ( Jan to Sep)
Gross Sales	22,363,188	16,681,998	14,282,759	12,046,070
Gross Profit	747,227	387,535	656,792	473,543
Operating Expenses	699,944	629,838	665,525	511,920
Operating Income	47,283	(242,303)	(8,733)	( 38,377)
Total Non-Op.Income	365,734	292,882	(36,607)	(346,766)
Pre-Tax Income	413,017	50,579	(45,340)	(385,143)
Income Tax Expense	65,735	4,389	16,484	(85,579)
Net Income	347,282	46,190	(61,824)	(299,564)
Earning Per Share	0.42	0.02	( 0.10 )	(0.34)
Gross Profit Rate	3.34%	2.32%	4.60%	3.93%
Operating Income Rate	0.21%	(1.45%)	(0.06%)	(0.32%)
ROE	3.24%	0.43%	(0.58%)	(3.08%)

# Nylon Business Revenue Trend

**LIBOLON**

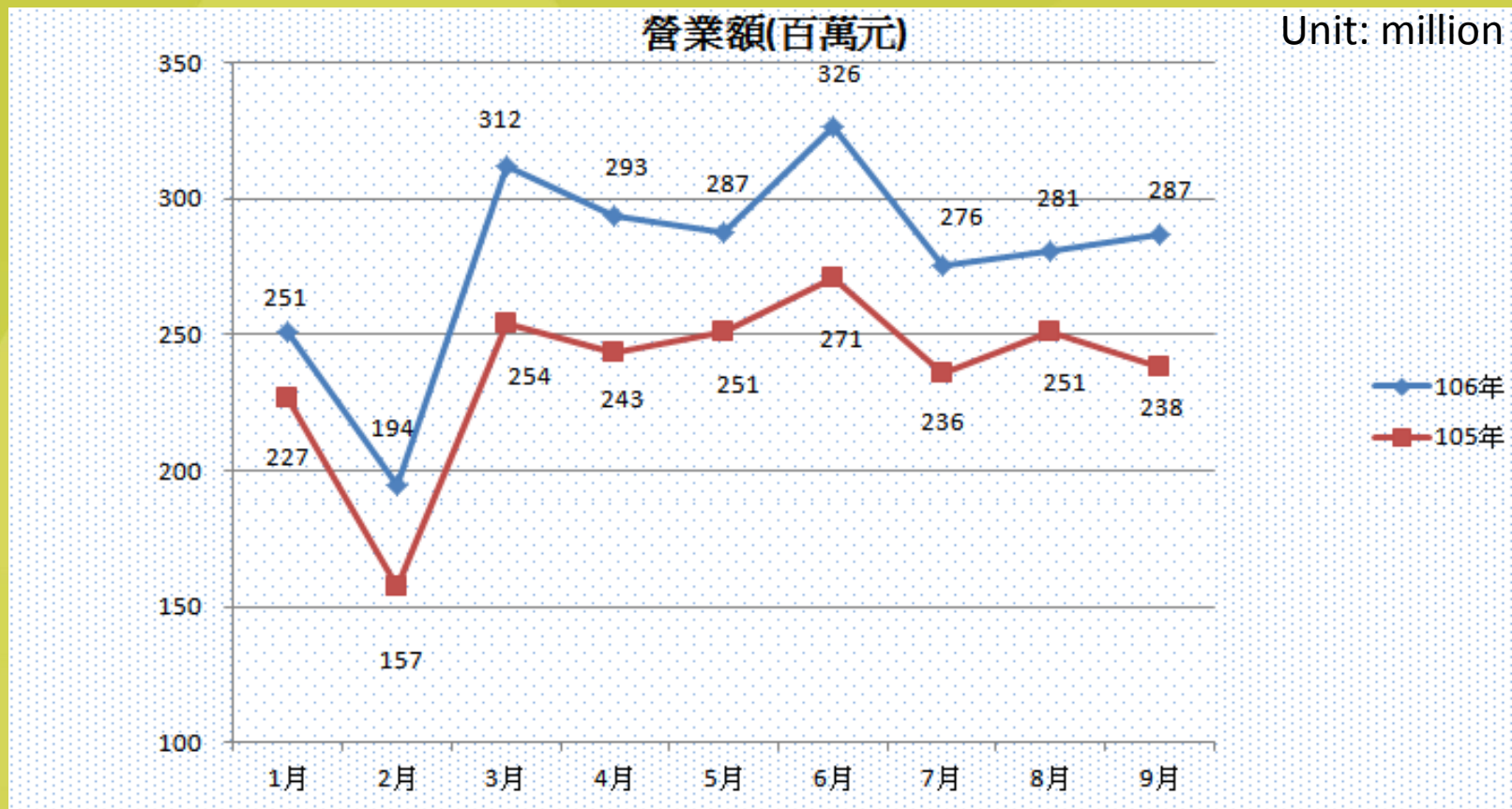


單位：百萬元	1月	2月	3月	4月	5月	6月	7月	8月	9月	合計
106年	1,089	1,329	1,237	715	771	989	1,023	1,144	1,184	<b>9,481</b>
105年	735	734	1,185	1,075	838	854	854	1,042	937	<b>8,254</b>



# High End Fabric Business Revenue Trend

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單位：百萬元	1月	2月	3月	4月	5月	6月	7月	8月	9月	合計
106年	251	194	312	293	287	326	276	281	287	<b>2,508</b>
105年	227	157	254	243	251	271	236	251	238	<b>2,128</b>

# Core Value Product

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1. Nylon 6 Chips (SD 、 FD 、 BR), Engineering Plastic Chips 、 Nylon 6 Yarn(POY 、 FDY)
2. Fabric (Garment 75% 、 Home textile 25%)
3. Yarn Dye
4. Piece Dye



# Industry Trend

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## - Strengths -

1. The advantage of vertical integration from Polymerization, Spinning, Texturing, Weaving/Knitting, Dyeing, Distribution with rapid R&D, production and Sales.
2. Self-designed Nylon 6 Chip Polymerization with daily production capacity of 500 MT in order to benefit reducing the production cost
3. Long-term business with Top garment brands and annual growing rate is about 15%
4. New affiliation of production for Indonesia LIBOLON in 2018, and supplying nearby garment brands and developing domestic market

# Industry Trend

**LIBOLON**

- Weaknesses -

1. Regular specification of Nylon 6 Chip and Yarn to compete the low price of China suppliers
2. Domestic ecology is strictly regulated and the cost increase of labor adjustment
3. The ordinary fabric is mass production in South-East Asian market and conversion fee is hardly increased
4. CPL price is fluctuated greatly to increase the risk and supply volume is also restricted
5. Tariff barrier



# Solution

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1. To distribute the sales of Nylon 6 Chip into different markets and increase the development of Plastic Chip
2. Increasing the sales ratio of Home Textile and Functional fabric (current ratio is 25%)
3. New purchase of fabric machine and renew Nylon 6 spinning facility, and increase the development of high value products
4. Lead-in Productivity 4.0 and enhance production efficiency and quality control
5. Developing the application market of BOPA

# ANNUAL EXHIBITION

**LIBOLON**

**PERFORMANCE DAYS**

**JapanTex**

**TITAS**

**Index Indonesia**

**Texworld Paris**

**Sourcing at Magic**

**Outdoor Retailer**

**Intertextile Pavilion**

**ECOBUILD+KBB**

**ISPO Winter**

**Heimtextil**



# Q&A

