



力麗企業股份有限公司
LEALEA ENTERPRISE CO., LTD

Code.1444

2018 CONFERENCE



Investor Conference

DISCLAIMER:

- ▲ This PPT encloses the info. of the company's internal and external data and includes the business performance, financial statement, and sales development.
- ▲ Lealea doesn't enclose any financial prediction. There might be variation or difference from actual situation if Q&A involves any predictive sales, industrial or financial matters. This is subject to the market demand & supply, price variation, competition, international economy, exchange rate or downstream/upstream...etc.
- ▲ Company prospection in PPT is based on Lealea's point of view, and it may vary by time. Lealea is not responsible for any instant update nor reminder.

Agenda

- 
- 一. Company Profile
 - 二. Capacity
 - 三. Core Value Product
 - 四. Performance
 - 五. Industrial Trend(SWOT)
 - 六. Strategy from Lealea

LIBOLON

Company Profile

- Established Year: : 1979
- Capital: NT95.73billion
- Chairman : James Kuo
- Employees : 1116
- I.P.O: 1990 , TWSE (Code.1444)



LeaLea Enterprise Co., Ltd. was founded. 力麗企業成立



LIBOLON
力寶龍
www.libolon.com.tw

Business philosophy

**Diligence/
Integrity/
Initiative/
Innovation**



Production Capabilities

1. Polyester Polymerization & Spinning Plant:

CP process → { CP1: 8000 T/Month
CP2: 8000 T/Month

BP process → { BP1: 280 T/Month
BP2: 280 T/Month
BP3: 1200 T/Month

SSP(Bottle grade) 6000 T/Month

BR(Bright chip) 2000 T/Month

TP(Recycle chip) 900 T/Month

PET Spinning Plant → { direct spinning: 5000 T/Month
chip spinning: 2600 T/Month



Production Capabilities

2.Changhua DTY Plant Factory: 8300 T/Month

3. Chung Li DTY Plant Factory : 1200 T/Month

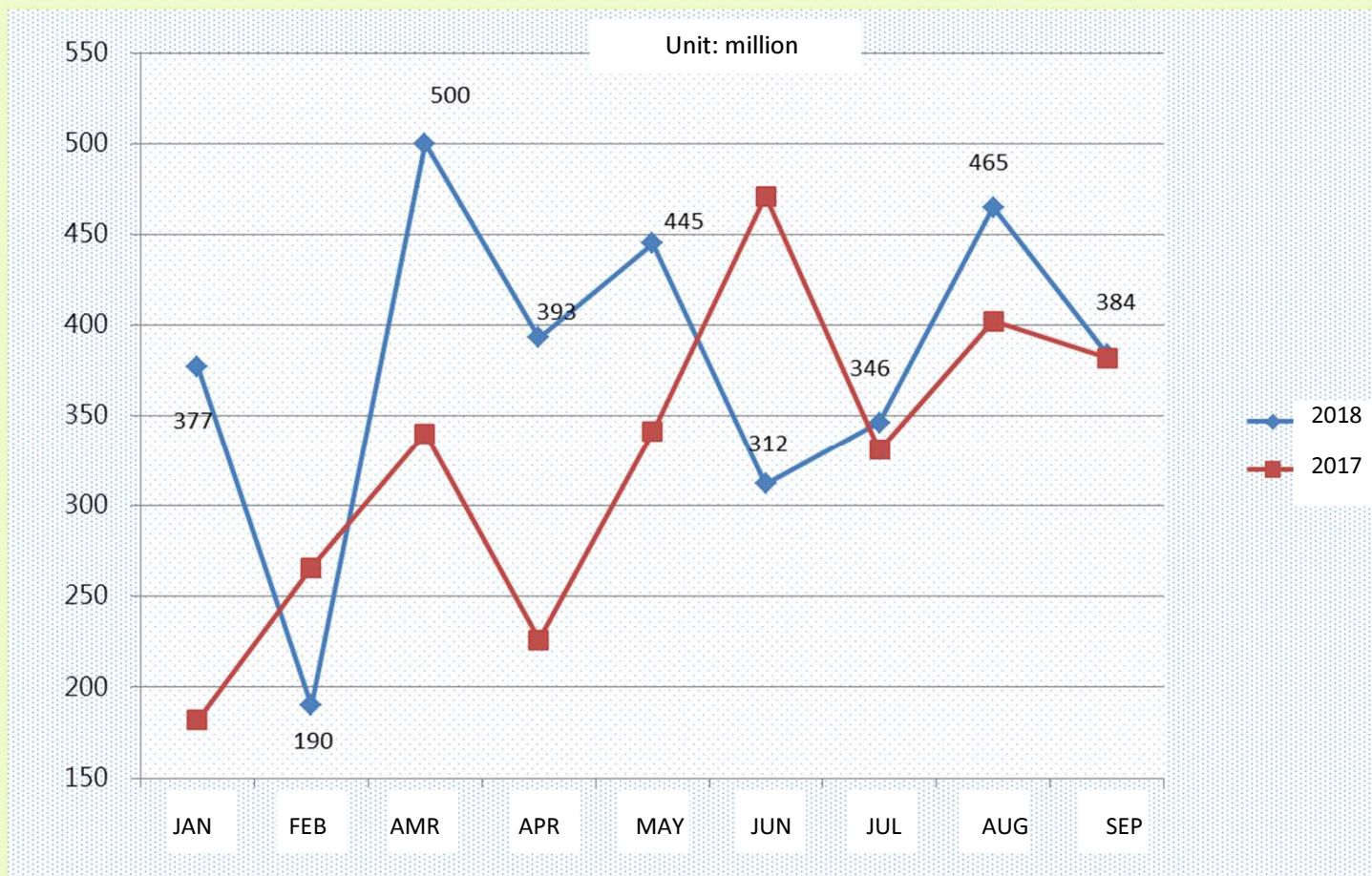
4.OEM DTY: 250 T/Month



Performance

Performance of LeaLea Enterprise				Unit: thousand
	2015	2016	2017	2018(Jan to Sep)
Gross Sales	10,408,732	9,612,742	11,104,529	9,393,299
Gross Profit	820,613	695,180	816,631	774,444
Operating Expenses	507,582	574,898	715,115	533,363
Operating Income	313,031	120,282	101,516	241,335
Total Non-Op.Income	151,196	(33,846)	(119,494)	273,622
Pre-Tax Income	464,227	86,436	(17,978)	514,957
Income Tax Expense	55,367	16,889	30,010	91,887
Net Income	408,860	69,547	(47,988)	423,070
Earning Per Share	0.43	0.07	(0.01)	0.47
Gross Profit Rate	7.88%	7.23%	7.35%	8.24%
Operating Income Rate	3.01%	1.25%	0.91%	2.57%
ROE	3.35%	0.59%	(0.41%)	3.50%

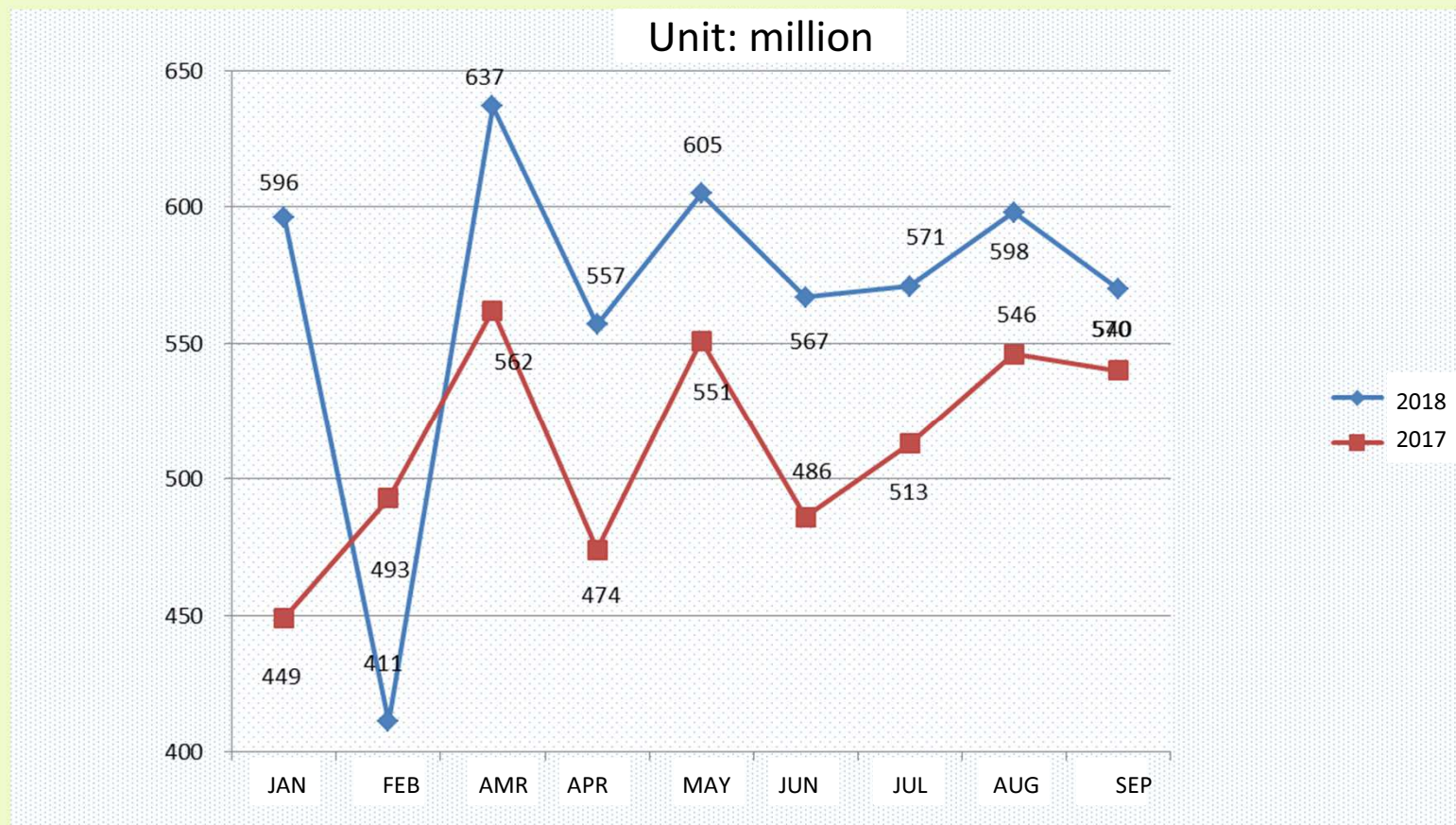
Lealea POY Performance



JAN

Unit: million	JAN	FEB	AMR	APR	MAY	JUN	JUL	AUG	SEP	TOTAL
2018	377	190	500	393	445	312	346	465	384	3,412
2017	182	266	340	226	341	471	331	402	382	2,941

Lealea DTY Performance



Unit: million	JAN	FEB	AMR	APR	MAY	JUN	JUL	AUG	SEP	TOTAL
2018	596	411	637	557	605	567	571	598	570	5,112
2017	449	493	562	474	551	486	513	546	540	4,614

Core Value Product

Ecoya® Solution Dyed Yarn

- **Ecoya** can save most dyeing procedures, when we replace the regular textiles by **Ecoya**, we can **reduce** a lot of emission of CO₂ and COD, also **consuming amount of water and chemical**.
- **Ecoya** not only protect ecosystem and environment, but also offer excellent performance.

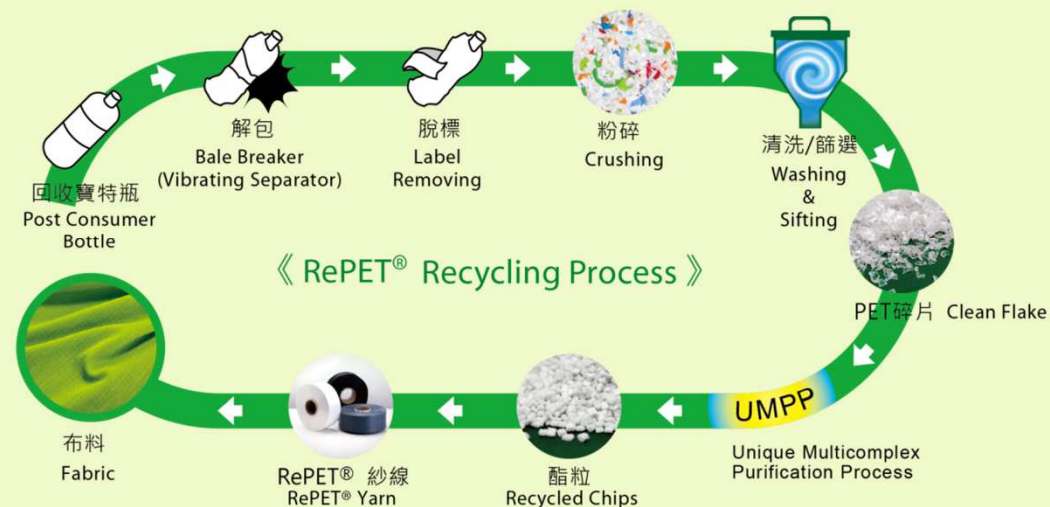


Core Value Product



•Recycled Polyester Yarn

•RePET® is the new recycled polyester fiber manufactured from used PET bottles. Using environmentally-friendly recycling processes, RePET® does not depend on petroleum and thus effectively conserves natural resources and reduces environmental burden without compromising quality.



CRZ

Remnant fabrics



Unpack



Crush



UMPP

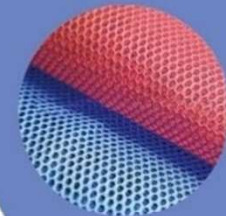
Unique Multicomplex
Purification process



Chips



Yarns



Fabrics



Shoes

CRZ SYSTEM

Closed loop Recycling Zero waste System

Sponsor to CMGSH

(Taipei Jinmei Girls high school)

LIBOLON
力寶龍

www.libolon.com.tw



Inner layer:
Advanced thermo
yarn

Outer layer:
Advanced water repellent yarn

From LIBOLON's design
and garment produce.



Letter of Thanks, Tug of war team, CMGSH:

LIBOLON
力寶龍
www.libolon.com.tw

Thank you for the support
and assistance from LIBOLON

From the long time.

This is our best motivation,
and we'll work harder in the
future.

~Tug of War team, CMGSH~



High-value added Yarn

LIBOLON
力寶龍
www.libolon.com.tw



Ocean Energy yarn



Splashlea

Water Repellent
yarn
Leatherline



Equatex



Industrial trends

Strengths

1. Ecological & energy saving, safety protection, functional/novelty yarn. Customized spec.
2. Benefits to petrochemical & textile industry in Taiwan from expanding US-China war.
3. Higher textile yarn demand to the application of the automotive, IT, and shoe industry.
4. Industry 4.0: Advanced manufacturing technology.

Industrial trends

Weaknesses

1. Higher production cost from the strict environmental protection & labor law.
2. Faster production chain change: Commodity production transferred to South East Asia.
3. Lack of young manpower: Big age gap from the management gap , shortage of the labor force, and insufficient automatic system.
4. Export tax/duty barrier & local production chain.

Strategy/Measures:



1. More R& D to energy saving & functional products. Advanced technology to the production (New chip spinning for POY in 2019).
2. Production Expansion/Indonesia LIBOLON (12 new high speed DTY machine).
3. Automatic production (Industry 4.0).
4. More sales to the automotive, shoe, IT and ENPLA industry.
5. Reduce labor force, increase high -valued added products, New high speed PIN TIPE texturing machine(abt. 10 sets).

Q&A

