



力麗企業股份有限公司  
LEALEA ENTERPRISE CO., LTD

Code.1444

106年法人說明會



# Disclaimer Clause

- DISCLAIMER:

- This PPT encloses the info. of the company's internal and external data and includes the business performance, financial statement, and sales development.

- Lealea doesn't enclose any financial prediction. There might be variation or difference from actual situation if Q&A involves any predictive sales, industrial or financial matters. This is subject to the market demand & supply, price variation, competition, international economy, exchange rate or downstream/upperstream...etc.

- Company prospection in PPT is based on Lealea's point of view, and it may vary by time. Lealea is not responsible for any instant update nor reminder.

# Agenda

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- 一. **Company Profile**
  - 二. **Production Capabilities**
  - 三. **Core Value Product**
  - 四. **Revenue**
  - 五. **Field Trend(SWOT)**
  - 六. **Solution**

***LIBOLON***

# Company Profile

Established Year: :	1979
Capital:	NT95.73billion
Chairman :	James Kuo
Employees :	1116
I.O.P :	1990, TWSE(NO.1444)





LEALEA

力麗企業成立

**LIBOLON**

力寶龍

[www.libolon.com.tw](http://www.libolon.com.tw)

# Business philosophy

**Diligence/  
Integrity/  
Initiative/  
Innovation**



**LIBOLON**

力麗、力鵬成立共同力寶龍品牌



# Production Capabilities

## 1. Polyester Polymerization & Spinning Plant:

CP process → { CP1: 8000 T/Month  
CP2: 8000 T/Month

BP process → { BP1: 280 T/Month  
BP2: 280 T/Month  
BP3: 1200 T/Month

SSP(Bottle grade) 6000 T/Month

BR(Bright chip) 2000 T/Month

TP(Recycle chip) 900 T/Month

PET Spinning Plant → { direct spinning : 5000 T/月  
chip spinning : 2600 T/月



# Production Capabilities

2.Changhua DTY Plant Factory: 8300 T/Month

3. Chung Li DTY Plant Factory : 1200 T/Month

4.OEM(DTY): 250 T/Month



# Revenue

Performance of LeaLea Enterprise				Unit: thousand
	2014	2015	2016	2017 (Jan to Sep)
Gross Sales	11,532,919	10,408,732	9,612,742	8,198,392
Gross Profit	479,848	820,613	695,180	571,017
Operating Expenses	534,137	507,582	574,898	501,437
Operating Income	(54,289)	313,031	120,282	69,580
Total Non-Op.Income	340,816	151,196	(33,846)	(108,907)
Pre-Tax Income	286,527	464,227	86,436	(39,327)
Income Tax Expense	54,588	55,367	16,889	(6,771)
Net Income	231,939	408,860	69,547	(32,556)
Earning Per Share	0.23	0.43	0.07	(0.02)
Gross Profit Rate	4.16%	7.88%	7.23%	6.96%
Operating Income Rate	(0.47%)	3.01%	1.25%	0.85%
ROE	1.90%	3.35%	0.58%	(0.30%)



# Revenue trend(Polymer. spinning)



單位：百萬元	1月	2月	3月	4月	5月	6月	7月	8月	9月	合計
106年	182	266	340	226	341	471	331	402	382	2,941
105年	203	219	337	302	304	273	275	262	265	2,441

# Revenue trend(DTY)



單位：百萬元	1月	2月	3月	4月	5月	6月	7月	8月	9月	合計
106年	449	493	562	474	551	486	513	546	540	4,611
105年	507	475	575	512	500	448	484	454	440	4,396

# Core Value Product

## Ecoya® Solution Dyed Yarn

- **Ecoya** can save most dyeing procedures, when we replace the regular textiles by **Ecoya**, we can **reduce** a lot of emission of CO<sub>2</sub> and COD, also **consuming amount of water and chemical**.
- **Ecoya** not only protect ecosystem and environment, but also offer excellent performance.

✓ 優越的耐日光色牢度  
Superior colorfastness to light

✓ 優越的耐水色牢度  
Superior colorfastness to water

✓ 優越的 水洗色牢度  
Superior colorfastness to washing

✓ 優越的顏色再現性  
Superior color reproducibility



水洗色牢度 Color Fastness to <i>Wash</i>	耐水色牢度 Color Fastness to <i>Water</i>	耐日光色牢度 Color Fastness to <i>Light</i>	
ISO 105-C06	ISO 105-E01	ISO 105-B02 400hrs	
<b>5</b>	<b>5</b>	深色 Dark	亮色 Vivid
		<b>5</b>	<b>5</b>



水洗色牢度 Color Fastness to <i>Wash</i>	耐水色牢度 Color Fastness to <i>Water</i>	耐日光色牢度 Color Fastness to <i>Light</i>	
ISO 105-C06	ISO 105-E01	ISO 105-B02 40hrs	
<b>3-4</b>	<b>3-4</b>	深色 Dark	亮色 Vivid
		<b>3-4</b>	<b>2-3</b>



# TITAS

Taipei Innovative Textile Application Show



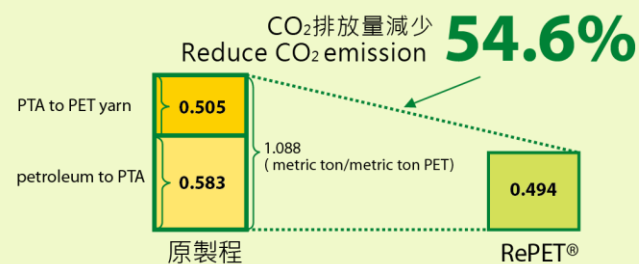
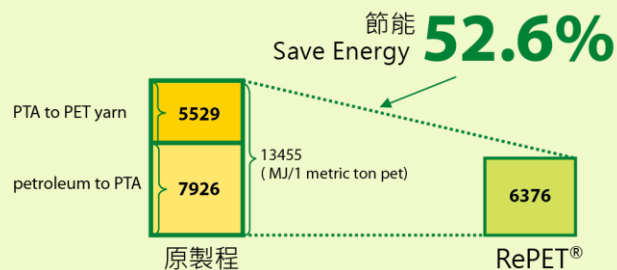
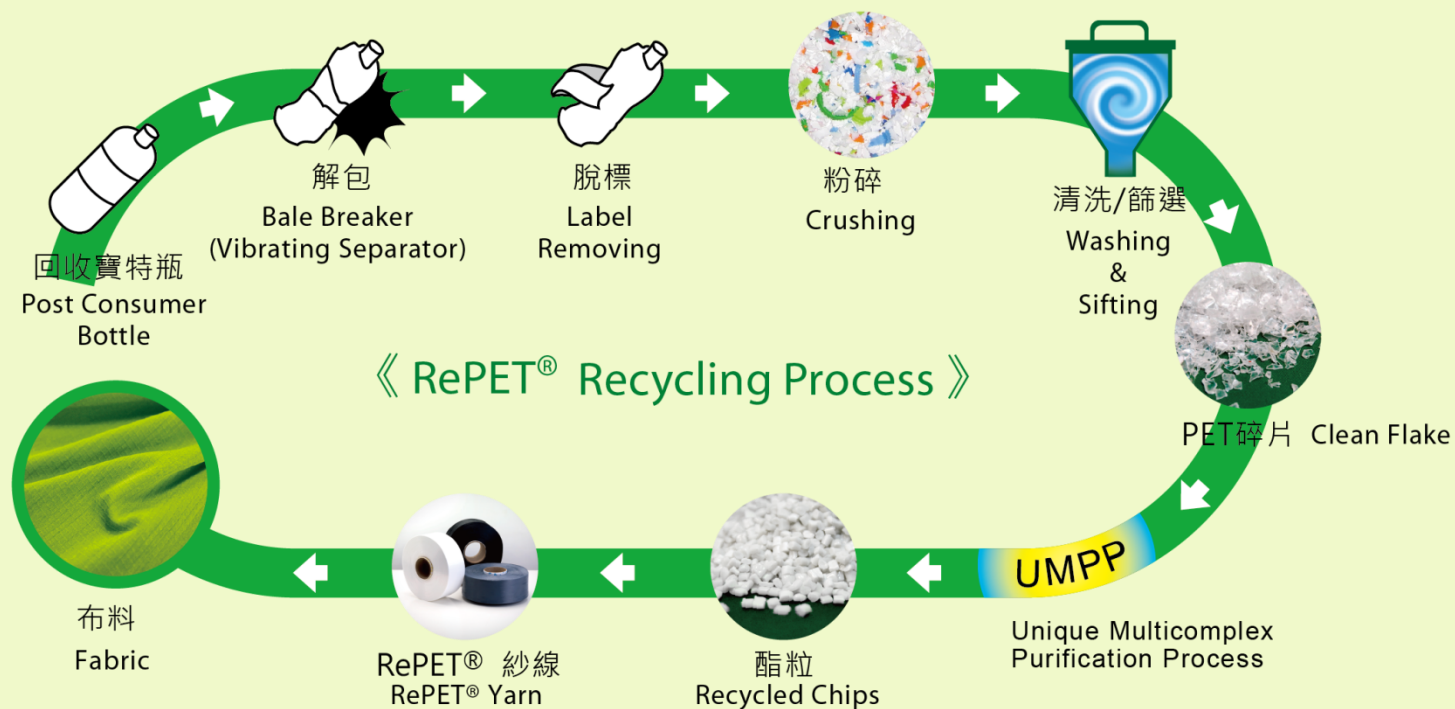
# Core Value Product



## •Recycled Polyester Yarn

•RePET® is the new recycled polyester fiber manufactured from used PET bottles. Using environmentally-friendly recycling processes, RePET® does not depend on petroleum and thus effectively conserves natural resources and reduces environmental burden without compromising quality.







→ GoHiking與世大運推出聯名運動衣，為台灣世大運加油。  
(GoHiking提供)

世大運制服 時尚國相挺

寶特瓶製作 紡織廠贊助 高科技布料 排汗可防臭

↑ ↓ GoHiking與世大運推出聯名運動衣，售價1480元。  
(GoHiking提供)

↑ 力麗集團贊助世大運工作人員的制服，是採用台灣紡織最引以為傲的環保科技布料。  
(GoHiking提供)

→ 台灣設計師黃嘉祥（右三）為世大運聖火選手設計服裝，採用「興采紡織」獨家研發的「咖啡紗」布材。  
(黃嘉祥提供)







# Core Value Product

## Conjugated Yarn



Colorslea 518  
Barcode Yarn II



Water repellent Yarn  
Leather-Line Yarn



Suflora Yarn  
Crystalea Yarn



Flow Yarn  
Supun Sugar Yarn



# Industry Trend

## - Strengths -

1. Customized product will be increased : Ecological/Energy saving, safety protection, and functional special yarns.
2. It benefits the price and business of Taiwanese suppliers including Lealea due to anti-dumping duty to China from Japan, Indonesia and USA and the local supply shortage from M&G of USA and JBF Industries of India.
3. Local POY supply will be in bigger shortage since another two main domestic suppliers stop the production. The polymer cost can be increased from this supply tension. The revenue showed a turn from loss to the profit from 2<sup>nd</sup> half of the year.
4. Fast delivery, Small production of diversified products, and complete R&D team for total solution.

# Industry Trend

## - Weaknesses -

1. The production cost increases from the severe environmental protection law.
2. It's not easy to increase DTY production cost due to the over-supply of commodity items from China and India.
3. Labor shortage in production and management section since the low willingness from the young generation & automatic production system is insufficient.
4. The barrier from the duty from the foreign countries and the tendency of local production.



# Strategy from Lealea

## Green Circle

From manufacturer to channel,  
LIBOLON cares about sustainable environment development.



**2018年 印尼力寶龍**  
PT. INDONESIA LIBOLON FIBER SYSTEM



**嶄新落成 敬請期待**

1. Continuous research and develop new ecological or energy saving and functional products. Advanced production facility for better production efficiency.
2. Increase the capacity of LIBOLON Indonesia plant & enhance the cooperation with brands.
3. Increase automatic production system (Industry 4.0).
4. Reinforce product service to automotive, shoe and electronic industries.
5. Fully support “Industrial Waste Recycling & Re-use Management Project”  
Complete 100% recycle & re-use by 2020.
6. Fully effort to the Industrial TDP.  
(Technology Development Policy)

# Q&A

